



PHOENIX CONTACT Middle East FZ LLC
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Iyad Al Madanat
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April 17st, 2017

TO WHOM IT MAY CONCERN

We, Phoenix Contact Middle East FZ LLC, hereby confirm our intention to cooperate with the company Panel Line Factory (Makhmoor main road - Industrial Area Erbil, Kurdistan - Iraq) in the area of distributing the Phoenix Contact product range within the political borders of Kurdistan - Iraq for a term of one year as of the date of this document.

In this context, the company Panel Line Factory, is as of today duly authorized to present in one's own name the Phoenix Contact product range to all interested parties in Kurdistan - Iraq unless otherwise notified.

We thank you for your consideration of our equipment and assure you that both of our companies are dedicated to the quality supply and service of your electric, electronic interface, automation, and power and over-voltage protection requirements.

Yours faithfully
PHOENIX CONTACT Middle East FZ LLC

A handwritten signature in black ink, appearing to read 'Iyad Al Madanat', written over a horizontal line.

Iyad Al Madanat
General Manager - Middle East.